

# Nishith Desai Associates Implements Proactive Cybersecurity with ColorTokens

## Industry

Legal

## Location

India with operations worldwide

## Key Challenges

- ❖ Poor visibility into East-West and North-South traffic
- ❖ Constant pressure to keep sensitive client data safe from modern, zero-day attacks
- ❖ Lack of protection against APT attacks

## Solution

NDA relies on ColorTokens Xshield, built on the ColorTokens Spectrum Platform, to protect its IT networks, application workloads, endpoints, and sensitive client data.



Client information and data security is our top priority. In this quest, we have deployed military-grade security and data integrity systems for our clients. ColorTokens has been a trusted partner. It has supported our commitment to complete client confidence and trust. With ColorTokens, we have witnessed rapid ROI with quick implementation and increased operational efficiency.

– Nishith Desai, Founder, NDA

Nishith Desai Associates (NDA) is strategy-driven, India-centric global law firm with offices in the U.S., Europe, and Asia. It is the go-to firm for companies that want to conduct business in India, and Indian corporates wanting to do business abroad. NDA helps them navigate the nation's complex business regulations and grow.

As a research-based law firm, NDA spends about 40% of its time understanding future technologies and business models, as well as social, political, and economic trends. This helps them develop structures from strategic, legal, and tax perspectives, bearing in mind future trends so that they do not miss future opportunities. Technologically, it is one of the most advanced law firms globally and uses various technologies including IOT, AI, private clouds, and more.

The firm counts a large number of Fortune 500 companies as customers, providing guidance on legal, regulatory, and tax-related matters. NDA's expertise lies in providing innovative and strategic advice in futuristic areas of law such as those relating to blockchain, IoT, cryptocurrencies, and artificial intelligence. NDA also runs a variety of educational programs, such as Nishith TV and the NDA Think Tank, that bring together experts from around the globe to share valuable legal insight and perspective.

Over the years, NDA has undergone significant digital transformation to become one of the most innovative and technology-driven law firms in India. For some organizations, this sort of technological evolution may result in an unintended consequence: a larger attack surface for cyber criminals to exploit. NDA, however, charted a more secure path: It implemented proactive cybersecurity to stay ahead of today's complex cyber threats.

## The Challenge

NDA manages millions of sensitive legal documents for numerous customers around the world. Even a single instance of unauthorized access, theft, or destruction of confidential client data could result in reputation damage and loss of clientele.

Since NDA places the highest priority on customer data privacy and business integrity, it wanted a robust cybersecurity solution to combat malware, ransomware, and APTs.

NDA understands visibility is a key step to cybersecurity and wanted to have complete granular visibility and intelligence into its East-West and North-South traffic connections.

NDA wanted to adopt a zero-trust strategy that supports its mission to deepen customer trust and fortifies its standing as an industry leader.

## Business Benefits

- ❖ Zero disruption to NDA's business operations, as there are no hardware or infrastructure dependencies
- ❖ Platform-generated policy recommendations that reduce effort and time for security teams
- ❖ Real-time alerts and managed services enable NDA's security team with actionable and qualified insights
- ❖ Built-in reports and management dashboards meet the needs of NDA's infosec and executive teams

## ColorTokens Solution Stack

ColorTokens Xshield  
ColorTokens Breach Protection and  
Incident Response Services



ColorTokens made the entire process hassle-free for us with zero disruption and zero downtime. We have been amazed by how easy the product is to use, as well as by the professionalism of the ColorTokens team. We can now rest assured knowing that ColorTokens is watching our backs 24x7 against multi-faceted & aggressive cyber threats.

– Milind P.M, CIO

## The Solution

NDA implemented ColorTokens Xshield (part of ColorTokens Spectrum Platform) to safeguard client and partner data. Xshield is an award-winning micro-segmentation tool that provides simplified and granular policy enforcement that is adaptive, audit-aware, and non-disruptive to day-to-day business. It also delivers comprehensive, granular, and context-enriched visibility into NDA's East-West and North-South traffic at the asset, application, user access, and data flow levels. The solution's novel zero-trust approach enabled NDA to thwart lateral threats and protect against potential zero-day attacks.

ColorTokens also provided NDA with a variety of managed services and reporting capabilities, such as:

- ❖ 24x7 threat hunting and monitoring services for NDA's entire network and user endpoints
- ❖ Incident response and investigation
- ❖ Management dashboards
- ❖ Robust reporting tools

## Results and Benefits

With Xshield, NDA implemented a proactive and zero-trust based cybersecurity approach across the organization. The firm has successfully deployed micro-segmentation and data partition of customer and partner data to safeguard it from cyberattacks. NDA now has complete visibility into its entire network, and the security team has been enabled with actionable and qualified insights.

Additionally, ColorTokens' threat hunting and monitoring capabilities have successfully identified several attempted malicious connections, which Xshield blocked without compromising any data.

Going forward, NDA intends to further strengthen its security posture by implementing ColorTokens Xprotect. Xprotect is a cloud-delivered security solution that proactively protects endpoints from breaches, malware, ransomware, and zero-day attacks.

## Conclusion

According to a recent survey on the legal industry, one in three legal services purchasers wants law firms to be savvy on issues of data protection and cybersecurity. Switching to a proactive approach to cybersecurity through ColorTokens' non-disruptive and cloud-delivered Spectrum Platform, NDA has become more cyber resilient. NDA is now ahead of the competitive curve, surpassing many law firms that follow a conservative approach to cybersecurity.